



Hiring Greatness: How to Recruit Your Dream Team and Crush the Competition

David E. Perry, Mark J. Haluska

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The Unprecedented Tell-All Guide Through the Intricacies of Executive Recruitment

The single greatest opportunity that an organization has to improve both performance and culture in one stroke lies in the hiring of a new executive—the *right* executive. The fresh thinking of a skilled leader has the potential to unleash innovation, empower employees, and generate wealth for the company. Similarly, a bad hire may mortally wound the organization and cause ripple effects throughout the entire economy.

Hiring Greatness contains valuable insider strategies and tactics—previously only known to a handful of America's wealthiest, elite head-hunters—to attract, recruit, and retain star executives. Authors David E. Perry and Mark J. Haluska have completed more than 1800 search projects across five continents, maintaining a 99.97% success rate, and negotiating more than \$380 million in salaries. Like magicians unveiling the hidden 'tricks of the trade,' Perry and Haluska reveal:

- How to systematically secure—and retain—the perfect talent for your company
- How to keep recruiters from poaching your star executives (a good hire is relatively meaningless if they leave the company)
- Twenty-three questions you must ask a potential headhunter
- The language that makes your company the most compelling, and how HR lingo can repel the best talent
- Four critical turnoffs that drive great candidates away from top companies

One company created \$3.8 million of market value each hour, for six months, simply by hiring the right leader. *Hiring Greatness* takes you behind the scenes of one of the world's most profitable and secretive industries, meticulously showing how any organization can make monumental hiring decisions that lead to massive success.

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A lot of people always spent their free time to vacation or perhaps go to the outside with them family members or their friend. Were you aware? Many a lot of people spent they free time just watching TV, or even playing video games all day long. If you need to try to find a new activity honestly, that is look different you can read the book. It is really fun for you personally. If you enjoy the book you read you can spent the entire day to reading a book. The book Hiring Greatness: How to Recruit Your Dream Team and Crush the Competition it doesn't matter what good to read. There are a lot of people that recommended this book. These people were enjoying reading this book. When you did not have enough space to deliver this book you can buy the particular e-book. You can m0ore simply to read this book from your smart phone. The price is not to cover but this book possesses high quality.

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