



Get Their Name: Grow Your Church by Building New Relationships

Bob Farr, Doug Anderson, Kay Kotan

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As a church leader, you are (probably) targeting the wrong people with your ‘evangelism’ efforts. You are operating a model that no longer works, because it is too passive, too polite, and focused in the wrong direction. You are not making new disciples, not adding significantly to Christ’s transformation of the world. And you—or at least your congregation—are (probably) unaware of this fact.

There is hope, and you will find it in these pages. Farr, Kotan and Anderson reveal the ways most churches unwittingly misdirect their reach into the community. The authors show in practical terms how to change the habits of leaders and entire congregations, so that invitation is natural, constant, systemic, genuine, and easy. *Get Their Name* clearly demonstrates how your church can change, and equips your people to share their faith in a way that is effective, biblical, and transformational.

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